

Azure Overseas are recruiting! - Sales Executive

As specialists in overseas property Azure Overseas operate in a variety of overseas property markets to satisfy the varying needs of our clients. As part of our expansion programme we are currently recruiting for the position of Sales Executive.

The role

As a valued member of the team, the role of Sales Executive will be key to the continued expansion of the business.

Azure Overseas will deliver full training and will also provide comprehensive support information to the successful applicants. The role will primarily be in generating new business and converting leads (either provided by Azure Overseas or self generated by the Sales Executive) into successful investments for clients. In addition this challenging role will be to suggest methods of improving service levels to clients either in an after-sales environment or during the sales process itself.

The Successful Candidate

The successful candidate will probably be involved in sales already, (preferably in property and ideally in overseas property). In addition to this having either a financial or economic discipline will be a significant advantage. The ability to communicate at all levels, in a clear concise manner, is an absolute prerequisite. Ideally, the candidate will have his/her own network of potential investors and will be able to work with these clients in the first instance. Once deemed competent the candidate must be self motivated and able to work unsupervised.

Remuneration

The position will be remunerated on a commission only basis. To ease cash flow we will offer interim payments for the Sales Executives. These payments will be triggered when a client passes through our acceptance criteria for purchase. This period can be as little as 1 week. We would envisage an OTE figure being in the region of £50,000. To the determined Sales Executive this figure could comfortably double!

If you feel want to know more and believe you can contribute to the team and be capable of earning excellent levels of remuneration please contact Frank Crowley on **08450 522145** or email frank@azureoverseas.com